

xpect excellence

HOTELS & MARINE Presentation 2024



# Who we are

We specialize in hospitality furnishing solutions.









### **OUR CLIENTS**

"Our home is in Tallinn, Estonia, but our work takes us around the World"

Mihkel Martin, CTO



40000+ 30+ hotel rooms export countries

11 000+

cruise ship cabins

80

years of experience





### How we work



"Our proficient teams excel in handling complexity and stress with unwavering focus and punctuality."

Jonatan Karjus, CEO



### **OUR SERVICES**

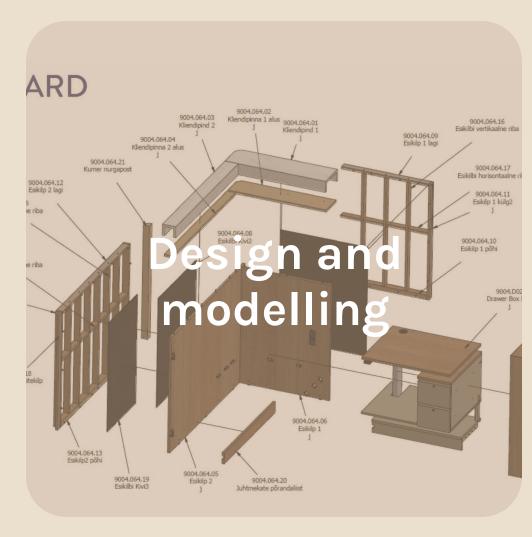
### Process



Phase 1.



Phase 2.



Phase 3



Phase 4.



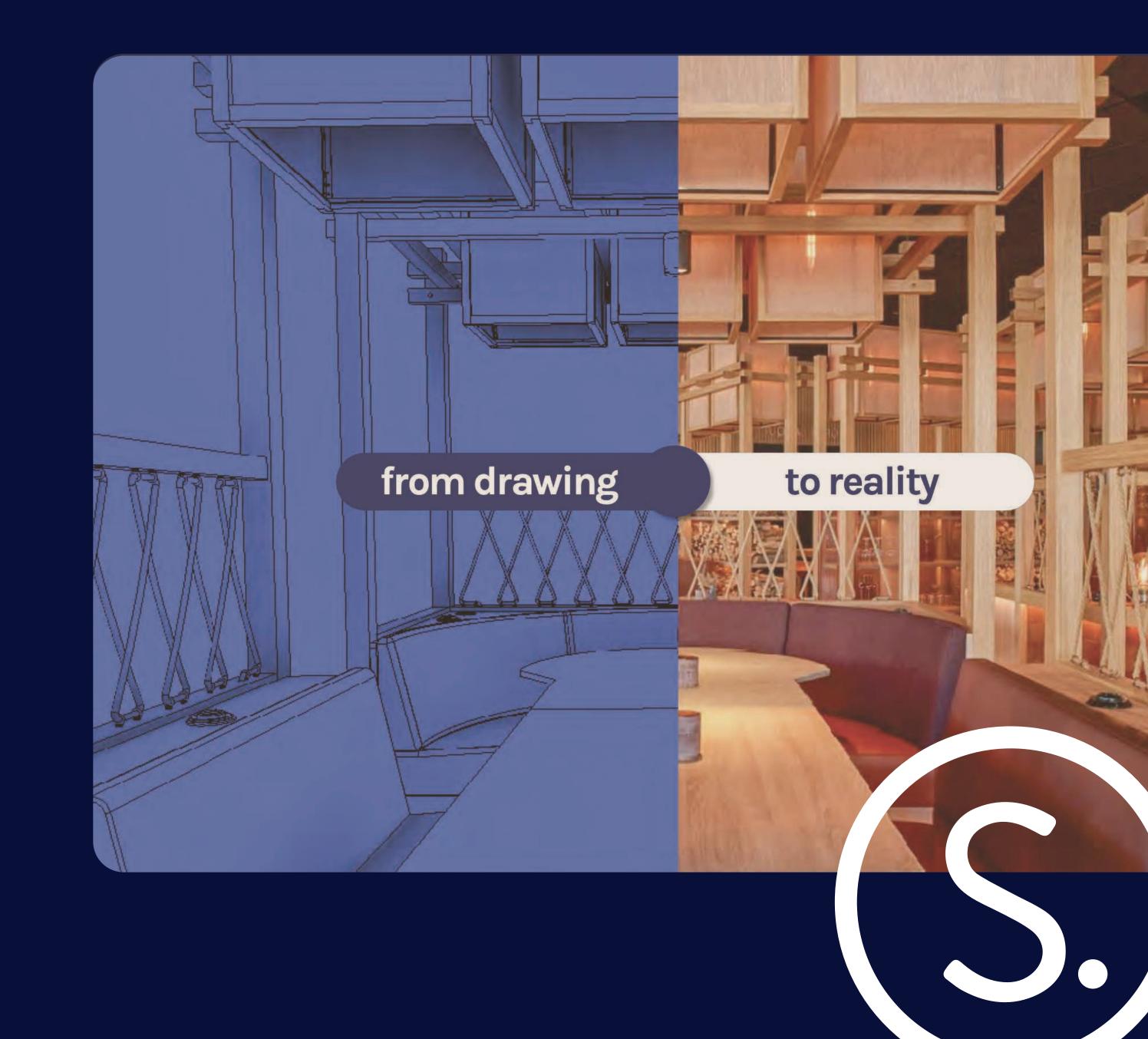
Phase 5.



### OUR SERVICES

"We take the responsibility to execute your project from interior designer's drawings to a completely ready interior"

Ottomar Tamm, Head of Sales



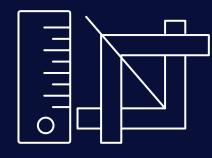
### We are experts in



### LARGE SCALE PROJECTS

Long-term international experience

Successful implementation of the most complex interiors

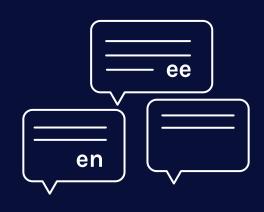


### VALUE ENGINEERING

Excellence in product development

Budget optimization

3D furniture modelling Autodesk Inventor



### PROJECT MANAGEMENT

Easy and rapid communication

Meeting deadlines

Delivery on time!





# How we produce







MODERN CASE GOODS FACTORY

with over 10 000m2 near Tallinn, Estonia

STANDARD expect excellence



BESPOKE
FURNITURE
WORKSHOP
1200m2 in Tallinn,

Estonia







### QUALITY IS IN THE DETAILS

















STANDARD
expect excellence

### OUR PARTNERS



"We collaborate with international architecture and interior architecture offices."



Scandic

























### Hilton Munich Airport, Germany









The Grand Hotel Birmingham, UK

185 guest rooms and suites







### Scandic Falkoner, Copenhagen, Denmark

Designed by: Koncept Stockholm, fixed furniture





### Radisson Collection Grand Place, Brussels





Radisson BLU Royal Hotel, Copenhagen, Denmark

Designed by: Studio Space Copenhagen, turnkey supply









HOTEL

Scandic Continental Hotel, Stockholm, Sweden

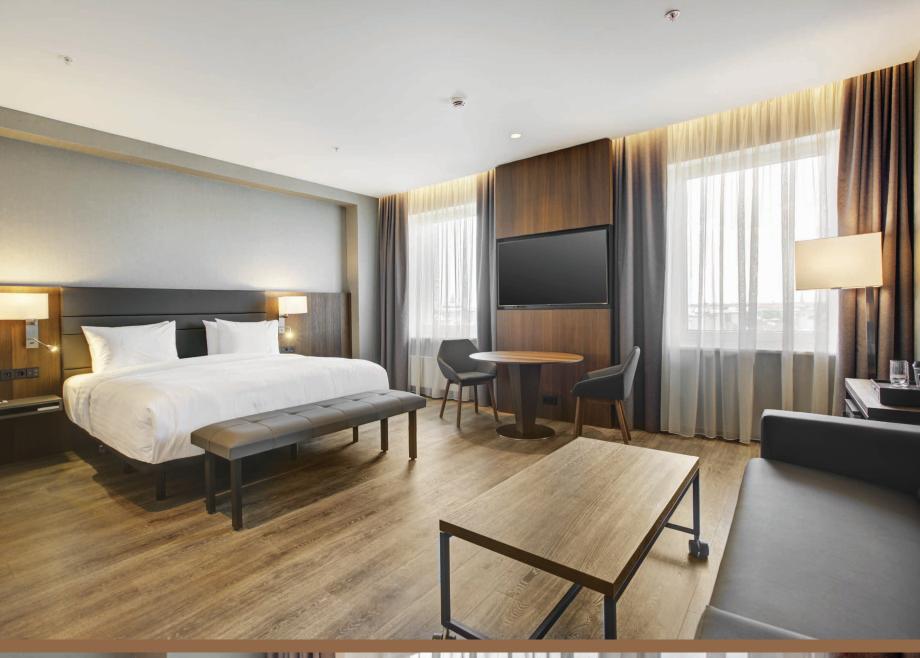


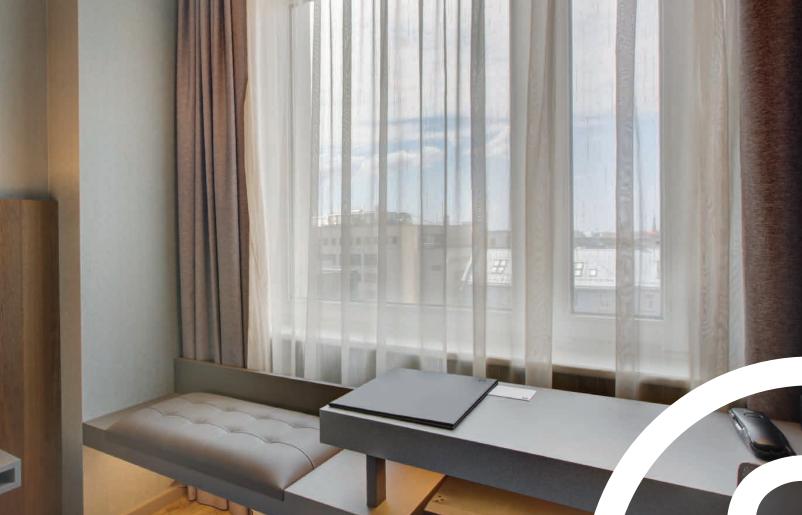




Scandic Continental Hotel, Stockholm, Sweden







### AC Hotel by Marriott, Riga, Latvia

Designed by: PINK interior architects, fixed furniture 2019









Radisson Blu Seaside Hotel, Helsinki, Finland



### Our Success stories

### **BALTICS**

project & scope	delivery & destination	project & scope	delivery & destination
GoSpa Georg Ots Spa Hotel Fixed furniture	Kuressaare, Estonia 2024	Radisson Kaunas Fixed furniture & equipment to the rooms	Kaunas, Lithuania 2020
Radisson Collection Hotel Tallinn Fixed furniture, loose items & equipment to the rooms and public areas	Tallinn, Estonia 2022	Radisson Blu Latvija Fitout, fixed furniture & equipment to the rooms	Riga, Latvia 2020
Nordic Hotel Forum  Fixed furniture & loose items to the rooms	Tallinn, Estonia 2021	<b>AC Hotel by Marriott Riga</b> Fixed furniture supply to the rooms	Riga, Latvia 2019
Tallink City Hotel Fixed furniture & loose items to the rooms	Tallinn, Estonia 2021	Radisson Blu Lietuva, Vilnius Fixed furniture & equipment to the rooms	Vilnius, Lithuania 2018
<b>Ülemiste City Residences</b> Fixed furniture to the rooms	Tallinn, Estonia 2020	Grand Poet by Semarah Hotel Fitout & fixed furniture supply to the public areas	Riga, Latvia 2017
Park Inn Meriton Tallinn Fixed furniture & equipment to the rooms	Tallinn, Estonia 2020	<b>Hilton Tallinn Park</b> Fixed furniture to the rooms and suites	Tallinn, Estonia 2016
Metropol Hotel Tallinn Fixed furniture to the rooms	Tallinn, Estonia 2020	Hotel Palace Tallinn Fixed furniture & loose items to the	Tallinn, Estonia 2014
Park Inn Meriton Tallinn Fixed furniture & equipment to the	Tallinn, Estonia 2020	rooms	
citybox Tallinn Hotel	Tallinn, Estonia 2020	Radisson Blu Lietuva, Vilnius Fixed furniture to the rooms	Kaunas, Lithuania 2014
Fixed furniture & equipment for public areas and guest rooms	, _333332	Radisson Blu Astorija, Vilnius Fitout + fixed furniture & equipment to the rooms	Kaunas, Lithuania 2014

### Our Success stories

### **FINLAND**

project & scope	delivery & destination	project & scope	delivery & destination
Hotel Kämp	Helsinki, Finland	St. George Hotel Helsinki	Helsinki, Finland
Fixed furniture to the rooms	ONGOING	Fixed furniture to the rooms in luxury level	2018
Scandic Helsinki Hub	Helsinki, Finland		
Fixed furniture to the rooms	2022	<b>Holiday Inn Messukeskus</b> Fixed furniture to the rooms	Helsinki, Finland 2018
Scandic Grand Central Helsinki	Helsinki, Finland		
Fixed furniture & loose items to the rooms	2021	<b>Scandic Vaasa</b> Fixed furniture to the rooms	Vaasa, Finland 2018
CrownePlazaHelsinki-Hesperia	Helsinki,Finland	Hilton Helsinki Strand	Helsinki, Finland
Fixed Furniture to the rooms	2020	Fixed furniture supply to the public areas	2015
Scandic Rukahovi	Kuusamo, Finland		
Fixed furniture to the rooms	2020	<b>Cumulus Hotel Hyvinkää</b> Fixed furniture to the rooms	Hyvinkää, Finland 2012
Sokos Hotel Vaakuna	Helsinki, Finland		
Fixed furniture to guest rooms	2020	Cumulus Hotel Kaisanniemi, Helsinki	Helsinki, Finland 2012
Marski by Scandic	Helsinki, Finland	Fixed furniture & loose items to the	
Fixed furniture to guest rooms	2020	rooms	
Radisson Blu Royal Helsinki	Helsinki, Finland	Hilton Helsinki Airport	Helsinki, Finland
Fixed furniture to the rooms	2019	Fixed furniture to the rooms	2012
Sokos Hotel Vaakuna	Helsinki, Finland	Rovaniemi City Hotel, Rovaniemi	Rovaniemi, Finland
Fitout & Fixed Furniture supply to the public areas	2019	Fixed furniture to the rooms	2011
		Hotel Korpilampi, Helsinki	Helsinki, Finland
Courtyard by Marriott Fixed furniture to the rooms	Tampere, Finland 2019	Fixed furniture to the rooms	2011
		Scandic Hotel Juuli, Turku	Turku, Finland 2010
Sokos Hotel Presidentti Fixed furniture to the rooms	Helsinki, Finland 2018	Fixed furniture to the rooms	

### Our Success stories

### **NORDICS**

project & scope	delivery & destination	project & scope	delivery & destination
ION Adventure	Iceland	Radisson Blu Royal Viking Hotel	Stockholm, Sweden
Fixed furniture to the rooms	ONGOING	Fitout & fixed furniture supply to the public areas	2019
Hotel Reykjavik Saga	Reykjavik, Iceland		
Fixed furniture to the rooms	2022	Radisson Blu Gardermoen  Fitout & fixed furniture to the public	Oslo, Norway 2018
Radisson Red Gardermoen	Oslo, Norway	areas	
Fixed furniture & loose items to the	2022		
rooms and public areas		Scandic Gävle CH	Gävle, Sweden 2019
		Fixed furniture to the rooms	
Scandic Kiruna	Kiruna, Sweden		
Fixed furniture & equippment to public areas	2022	Radisson Collection Royal Hotel	Copenhagen, Denmark 2018
		Fixed furniture to rooms &	
Clarion Post Hotel	Göteborg, Sweden	fitout & fixed furniture &	
Fixed furniture to the rooms	2020	equipment supply to public areas	
Quality Hotel Friends	Stockholm, Sweden	Radisson Blu Atlantic	Stavanger, Norway
Fixed furniture to the rooms	2020	Fixed furniture to the rooms and public areas	2018
Scandic Sjölyst	Oslo, Norway 2020	1	
Fixed furniture to the rooms	Gothenburg,	Scandic Bergen City Fixed furniture to the rooms	Bergen, Norway 2018
Scandic Rubinen	Sweden 2020		
Fixed furniture & loose items to the		Scandic Hell	Hell, Norway 2018
rooms		Fixed furniture to the rooms	Sanderfjord,
Fosshotel Reykholt	Reykholt, Iceland	Scandic Park Sanderfjord	Norway 2018
Fixed furniture to the rooms	2020	Fixed furniture to the rooms	Stockholm,
Scandic Falkoner	Copenhagen,	Radisson Blu Strand	Sweden 2018
Fixed furniture to rooms, fitout	Denmark 2019	Fixed furniture to the rooms	
& fixed furniture and equipment			
supply to public areas		Scandic Boras	Boras, Sweden 2018
		Fixed furniture to the rooms	
Scandic Kolding	Kolding, Denmark		
Fixed furniture to the rooms	2019	Scandic Park	Stockholm, Sweden
		Fixed furniture to the rooms	2018

### Our Success stories

### **CENTRAL EUROPE**

project & scope	delivery & destination	project & scope	delivery & destination
Hilton Munich Airport  Fixed furniture & equipment to the rooms and corridors	Munich, Germany 2023	Adina Apartment Hotel Nürnberg Fixed & loose furnitures	Nürnberg, Germany 2016
Radisson Collection Berlin Fixed furniture to the rooms	Berlin, Germany 2021	Radisson Blu Hannover Fitout & fixed furniture supply to the public areas	Hannover, Germany 2015
Radisson Blu Berlin Fixed furniture & loose items to the rooms	Berlin, Germany 2021	Radisson Blu Wiesbaden, Frankfurt Fixed furniture to the rooms	Frankfurt am Main, Germany 2014
Capri by Fraser Leipzig  Fixed furniture & equipment to the rooms and to the public areas	Leipzig, Germany 2020	Radisson Blu Karlsruhe Fixed furniture to the rooms	Karlsruhe, Germany 2014
Hilton City Hotel Munich Custom design seats to the public areas	Munich, Germany 2018	Artotel Berlin City Center West, Berlin Fixed furniture to the rooms	Berlin, Germany 2011
Residence Inn by Marriott Fitout & fixed furniture supply to the	Frankfurt am Main, Germany 2018	Aparthotel Adagio München City, Munich Fixed furniture to the rooms	Munich, Germany 2011
Hilton Munich Airport Fixed furniture & equipment supply	Munich, Germany 2017	Hotel Casa 400 Amstel Amsterdam Fixed furniture to the rooms	Amsterdam, Netherlands 2010
to the rooms and corridors	Emplofuet Composition	Scandic Berlin Potsdamer Platz, Berlin	Berlin, Germany 2010
Adina Apartment Hotel Frankfurt Westend Fixed and loose furniture	Frankfurt, Germany 2016	Fixed furniture to the rooms	

### Our Success stories

### **WESTERN EUROPE AND UK**

project & scope	delivery & destination	project & scope	delivery & destination
<b>The Grand Hotel Birmingham</b> Fixed furniture to the rooms	Birmingham, UK 2021	Radisson Red Glasgow Fixed furniture to the rooms	Glasgow, UK 2018
The Westin London City Production & supply of seating furniture to the rooms	London, UK 2021	Radisson Blu Nice Fixed & loose furniture to the executive rooms	Nice, France 2017
Residence Inn by Marriott Brussels Airport	Brussels, Belgium 2021	Radisson RED Brussels Fixed furniture to the rooms	Brussels, Belgium 2017
Fitout, fixed furniture, loose items & equipment to the rooms and corridors		Park Inn Mancester Fixed furniture to the rooms	Mancester, UK 2016
Residence Inn by Marriott Ghent Fixed furniture & equipment to the rooms	Ghent, Belgium 2020	Park Inn Northampton Fixed furniture to the rooms	Northampton, UK 2016
The Grand Hotel Birmingham Fixed furniture to the rooms	Birmingham, UK 2020	Park Inn York Fixed furniture to the rooms	York, UK 2016
Radisson Collection Grand Place, Brussels	Brussels, Belgium 2019	Radisson Blu Edinburgh Fixed furniture to the rooms	Edinburgh, Uk 2016
Fixed furniture to the rooms		Radisson Blu Leeds Fixed furniture to the rooms	Leeds, UK 2016
Radisson Blu Disneyland  Fixed furniture & equipment supply to the rooms and public areas	Marne-la-Vallée, France 2018	<b>K+K Hotel George, London</b> Fixed furniture to the rooms	London, UK 2016

### Our Success stories

### **EUROPE**

Milano

Fixed furniture to the rooms

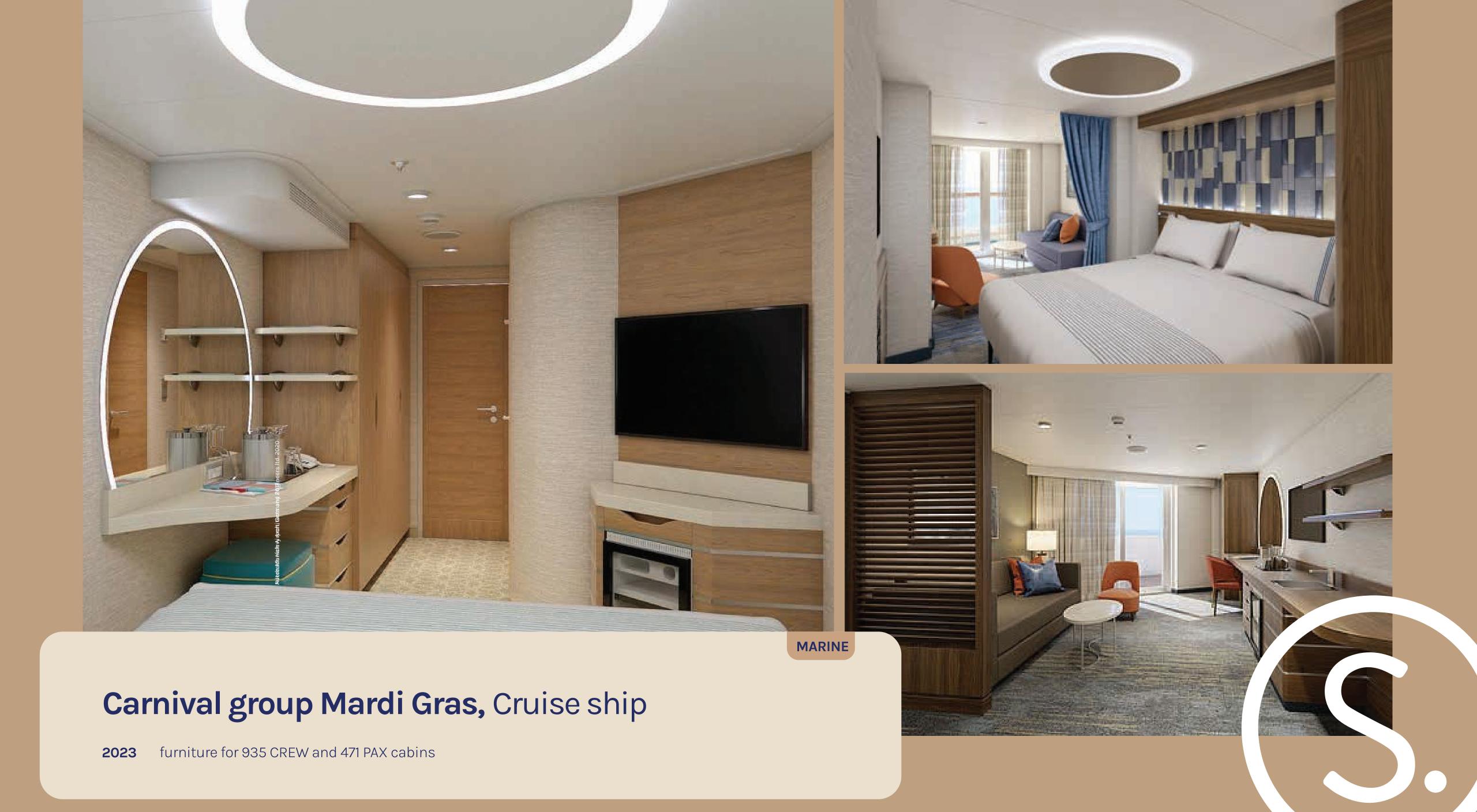
project & scope	delivery & destination
Radisson Blu Yaroslavsky Val Fixed furniture & equipment to the rooms & lightings to the room	Kyev, Ukraine 2019
Radisson Blu Split Fixed Furniture supply to the rooms and public areas	Split, Croatia 2018
Ramada Encore Kiev Fixed furniture & loose items	Kyev, Ukraine 2012
HAVET Hotel Resort & Spa, Dzwirzyno Fixed furniture & loose items to the rooms and public area	Dzwirzyno, Poland 2008
Park Hotel, Capo Vaticano Fixed furniture to the rooms	Vatican, Italy 2006
Robinson Club, Kyllini Beach, Creece Fixed furniture to the rooms	Kyllini Beach, Greece 2005
Crown Plaza Malpensa Airport	Milano, Italy 2005

### Our Success stories

### MEA

lightings for guest rooms

project & scope	delivery & destination	project & scope	delivery & destination
Park Inn Nairobi Fixed furniture & equipment supply to the rooms and public areas	Nairobi, Kenya 2019	Pearl Park Deluxe Hotel Apartments Fixed furniture & loose items	Dubai, UAE 2015
Park Inn by Radisson Jubail Industrial City Fixed furniture & loose items for guest rooms, loose items for public	Jubail, Saudi Arabia 2017	Park Inn Hotel and Rezidences  Duqm  Fixed furniture to the rooms	Duqm, Oman 2014
area		Park Inn by Radisson Dammam Fixed furniture & loose items for	Dammam, Saudi Arabia 2014
<b>Park Inn by Radisson Jeddah</b> Madinah Road	Jeddah, Saudi Arabia 2017	guest rooms and public area	
Fixed furniture & loose items for guest rooms, loose items for public area		Park Inn by Radisson Libreville Fixed furniture to the rooms	Liberville, Gabon 2013
	Makkah, Saudi Arabia 2017	Golden Tulip Accra, Ghana Fixed furniture & loose items the the rooms and public area	Accra, Ghana 2009
Radisson Blu Residence Dhahran Fixed furniture & loose items for guest rooms	Dammam, Saudi Arabia 2015		
Novotel Yanbu Fixed furniture, loose items &	Yanbu, Saudi Arabia 2015		



## There are more

STX Finland OY/ STX Cabins OY 2013 STX Finland OY/ STX Cabins OY 2014 Meyer Turku OY/ Piikkiö Works OY 2015 Meyer Turku OY/ Piikkiö Works OY 2016 Meyer Turku OY/ Piikkiö Works OY 2017 2018 Meyer Turku OY/ Piikkiö Works OY Meyer Turku OY/ Piikkiö Works OY 2019 Meyer Turku OY/ Piikkiö Works OY 2020 Meyer Turku OY/ Piikkiö Works OY 2021 Meyer Turku OY/ Piikkiö Works OY 2022 Meyer Turku OY/ Piikkiö Works OY 2022

TUI Mein Schiff 4
TUI Mein Schiff 5
TUI Mein Schiff 6
TUI Mein Schiff 1
TUI Mein Schiff 2
Costa Smeralda
Carnival Celebratiuon
Costa Toscana
Carnival Mardi Gras

Icon of The Seas

TUI Mein Schiff 3

furniture for 632 CREW cabins
furniture for 632 CREW cabins
furniture for 597 CREW cabins
furniture for 597 CREW cabins
furniture for 632 CREW cabins
furniture for 632 CREW cabins
furniture for 893 CREW cabins
furniture for 893 CREW and 371 PAX cabins
furniture for 893 CREW
furniture for 935 CREW and 471 PAX cabins
furniture for 935 CREW and 471 PAX cabins

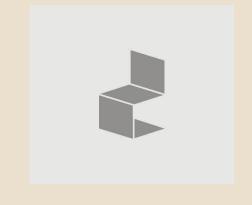


### CERTIFIED EXCELLENCE









Vastuu Group

The Estonian Furniture Manufacturers`Association





"We would love to hear from you"

Priit TAMM, Growth Manager



Ottomar Tamm

Head of Sales



Jonatan Karjus

CEO



**Priit Tamm** 

Member of Supervisory board

□ priit.tamm@standard.ee

**\( + 372 501 1488** 



